Print Advertisement Analysis

Directions:

In your small groups, analyze the following print ads. On a <u>separate sheet of paper</u>, write down your thoughts on each ad. Respond to the following questions:

- 1) What marketing strategies are being used in the ad?
- 2) What makes the ad visually appealing to consumers?
- 3) How successful do you think the ad would be in providing customers an incentive to buy the product?
- 4) What could have made the advertisement better?
- 5) What comparisons/contrasts can you make between the older ads and the modern ads, especially when they are for the same products?



alitosis makes you unpopular

It is unexcusable . . . can be instantly remedied

> friends are, you cannot expect them to put up with halitosis (unpleasant breath) forever. They may be nice to you-but it is an effort.

Don't fool yourself that you never have halitosis as do so many self-assured people who constantly offend this way,

LISTERINE

The safe antiseptic

Read the facts in the lower right hand corner and you will see that your chance of escape is slight. Nor should you count on being able to detect this ailment in yourself. Halitosis doesn't announce itself, You are seldom aware you have it.

Recognizing these truths, nice people end any chance of offending by systematically rinsing the mouth with Listerine. Every morning, Every

No matter how charming you may be or how fond of you your night. And between times when necessary, especially before meeting others.

Keep a bottle handy in home and office for this purpose.

Listerine ends halitosis instantly. Being antiseptic, it strikes at its commonest cause-fermentation in the oral cavity. Then, being a powerful deodorant, it destroys the odors themselves.

The new baby-LISTERINE SHAVING CREAM you've got a treat shead of you.-TRY IT!

If you have any doubt of Listerine's powerful deodorant properties, make this test: Rub a slice of onion on your hand. Then apply Listerine clear. Immediately, every trace of onion odor is gone, even the strong odor of fish yields to it. Lambert Pharmacal Company, St. Louis, Mo., U. S. A.

READ THE FACTS 1/3 had halitosis

68 hairdressers state that about every third woman, many of them from the wealthy class, is halitoxic. Who should know better than they ?

Listerine Ad - 1928. "Halitosis" is a scientific way of saying, "bad breath."

New Listerine Whitening Advanced Strips

Whiten Up the party.



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www.lister.ne.com

Upgrade your smile to BEAUTIFUL.



UNLOCK THE

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Easier to handlesafer to drive

THE COUPE

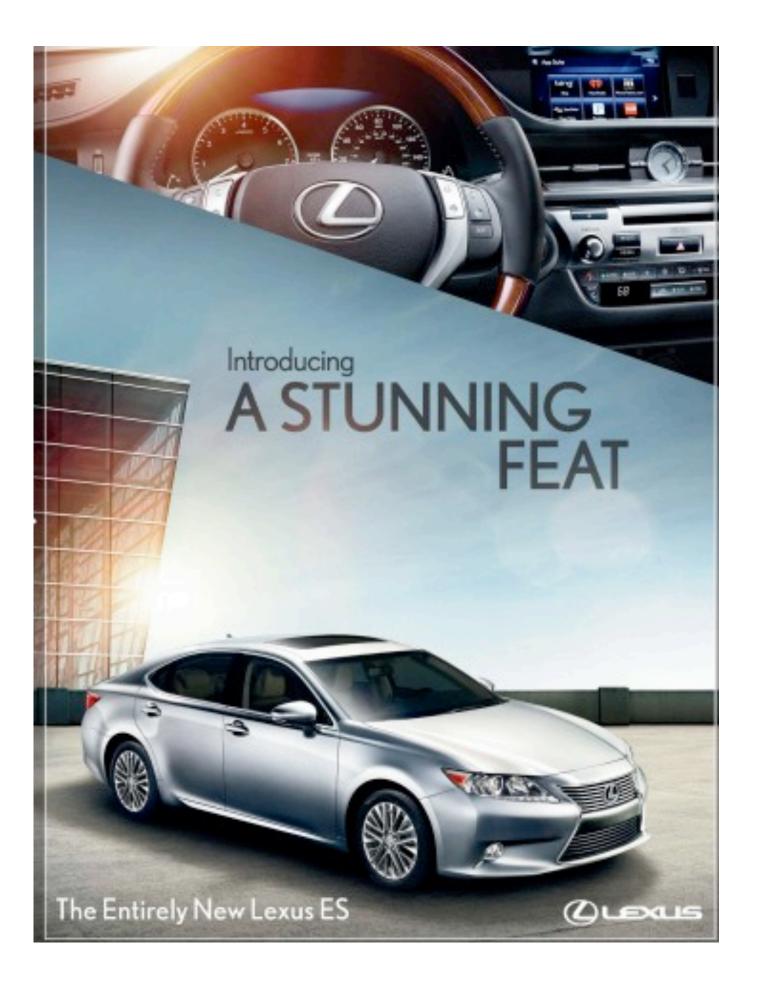
The driving control of the Ford car is exceedingly simple, yet always dependable. It effectively reduces the possibilities of accidents—particularly in crowded city traffic. Foot pedal gear changing, powerful brakes, short wheelbase and full visibility, afforded by the all-steel body construction with narrower pillars and large plate-glass windows, are important reasons why Ford owners enjoy such security. Let the nearest Authorized Ford Dealer explain the many features of Ford cars and demonstrate their easy handling. Get full particulars about convenient time payment plans.

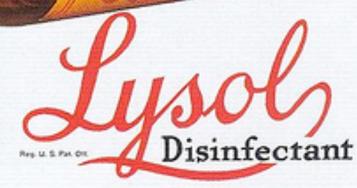
RUNABOUT, \$260 - TOURING, \$290 - COUPE, \$520 TUDOR SEDAN, \$580 - FORDOR SEDAN, \$660 All prices P. O. B. Detroit

FORD MOTOR COMPANY, DETROIT, MICH.



Ford Ad - 1926





Kills germs in dark corners

Closets, shelves, corners, and all dark, out-of-the-way nooks in the house are favorite breeding spots for disease germs.

To avoid contagious sickness, clean all such places with water that contains a little Lysol Disinfectant -- once a week.

Lysol Disinfectant, having five times the germ-killing strength of carbolic acid, eliminates germ life that you cannot see. Being soapy in substance, it also removes the dust and dirt that you can see.

A 50c bottle makes 5 gallons of germ-killing solution. A 25c bottle makes 2 gallons.

Lysol Disinfectant is also invaluable for personal hygiene.

Send for free samples of these Lysol products

Lyaol Shaving Gream in Tuber

Lysel Teilet Scap 25c a Cake

A Postcard Brings Free Samples The new follow will be also to try Level Bhaving Crysse. A sample of Level Twiter Scop will also be included. Here your family try R. Scod youry name and address on a postcard.

Takes the stubborners. not of Track the authorsenic out of biasds should immediately. In addition, is readers the raner and shaving brush seepficially them and guards thuy outs from inderine, At druggies' currywhere.

Does all that a good scop Does in this 2 prot way scenario do, and in addition it persons the health of the skin. Dringhtlathy sorthing, healing, and helpful for improving the skin. *M* druggists' recrymbers.

LEHN & FINK, Inc., 635 Greaswith Street, New York Makers of Fabric Touts .

Enterdine Agenter Harvell F. Ritchie & Co., Lincited, or He-Call St., Toronto-



Lysol Ad - 1921

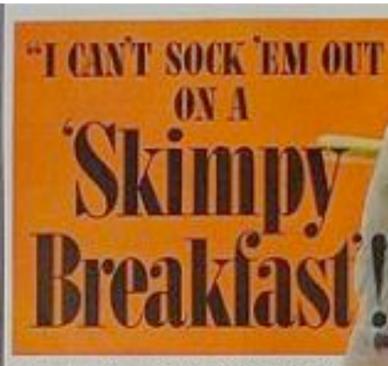
INTRODUCING THE CLEANER FOR WHAT MATTERS MOST: PEOPLE.

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Kellogg's Ad - 1961



South of the Day with a WHOLE WHEAT Breakfest ... as these Noted Athletes da!

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Wheaties Ad - 1938 with NY Yankees baseball player, Joe DiMaggio



